



PROFILE

More than 20 years experience in sales related functions. Possesses analytical, multitasking and interpersonal skills necessary in any business-related fields. Proficient in MS Word, MS Excel, and Microsoft presentations (MS PowerPoint). Committed to excellent service and customer satisfaction can work under pressure, Fast learner, Flexible and can deliver outputs on time.

PERSONAL INFORMATION

Date of Birth : **April 9, 1974**
Civil Status : **Married**
Religion : **Christian**

ADDRESS

Permanent:

Emerito de Jesus St., San Vicente Bacolor, Pampanga

Present:

Emerito de Jesus St., San Vicente Bacolor, Pampanga

SKILLS

- Effective Communication Skills
- Highly motivated and goal oriented
- Self starter and can work with minimum supervision
- Competent in public relations, marketing, event coordination and management
- Proficient in MS Office (Word, Excel, Powerpoint)

Fernando C. Chan

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WORK EXPERIENCE

MeadJohnson Nutrition Phils. Inc (March 2005-March 2025)

- *District Sales Manager January 2018-March 2025*
- *Specialty and Solutions Business*
- *Development Manager April 2016- December 2017*
- *Territory Manager II March 2013- March 2016*
- *Territory Manager I March 2005- February 2013*

Territory Manager I (Bristol Myers Squibb.)

August 2004- January 2005

Territory Manager I (Corbridge Group Phils.)

January 2004- July 2004

Medical Representative (Sonix Pharmaceuticals)

June 2003- October 2003

Production Supervisor (Red Ribbon Bakeshop.)

November 2002- April 2003

Production Planning and Control

Group Manager (Innodata XML Content Factory)

July 2001- November 2002

Assistant Planning Manager (Innodata Phils.)

March 1999- July 2001

Production Supervisor (Ferrotech Steel Corporation.)

September 1998- March 1999

AWARDS

- | | |
|-------------|---|
| 2024 | : Medical Sales Director Awardee |
| 2020 | : District of the Year-Silver Awardee
Medical Sales Director Awardee |
| 2017 | : Top awardee for SSBDM of the Year
Quota Buster Awardee |
| 2016 | : Medical Sales Director Awardee |
| 2013 | : Medical Sales Director Awardee |
| 2012 | : Medical Sales Director Awardee
Best Detailer of the Year |
| 2011 | : Medical Sales Director Awardee |

EDUCATION / ORGANIZATION

- Bachelor of Science in Industrial Engineering (Mapua' Institute of Technology) 1998