



ARTHUR SAGON ESTEBAN JR.

Blk. 10 Lot 4, Carmelite Rd. San Jose Lanang Davao City Philippines 8000

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To obtain a full time position in a company which offers a professional working environment that enables me as a person to work achieving the company's goals.

PERSONAL INFORMATION

Marital Status: Single

Nationality: Filipino

Age: 27 years old

Gender: Male

Date of birth: Aug. 9, 1994

Place of birth: Davao City

Height: 5'7"

Weight: 85' kls

Religion: Roman Catholic

Father's Name: Arthur Esteban Sr.

Occupation: Safety Officer

Mother's Name: Teresita Esteban

Occupation: Housewife

Identifiable government numbers:

Philhealth no. 03-026205444-2

SSS no. 09-339-620-24

TIN no. 313-045-330 000

Work Experience

Carplus (Ayala Mall Branch)

Sales Utility Clerk

- ❖ selling auto parts and accessories
- ❖ maintain the cleanliness of the showroom

- ❖ product weekly inventory
- ❖ install auto parts/accessories

Chowking (J.P Laurel bajada branch)

Service Staff

- ❖ serving good food for the customers
- ❖ maintain cleanliness of dining area
- ❖ daily product inventory
- ❖ dining staff trainer

CARCHITECT ECS9 CORP. JP LAUREL DAVAO CITY

Taxi Supervisor/Service Manager

- ❖ managing auto collision repairs for kahayahay taxi and walk in clients
- ❖ assigned for insurance claims and selling car insurance
- ❖ supervising production employees
- ❖ office work (data entry, inventory, telemarketing)
- ❖ collecting daily rentals for taxi
- ❖ inspecting,checking taxi PMS
- ❖ maintaining cleanliness and safety

Hjr Car Sales Co. (JAC DAVAO) – Lanang Davao City

Car Sales Executive

- ❖ JAC Brand new cars & trucks and other japan surplus vehicles
- ❖ targeting monthly sales quota
- ❖ office sales consultant

PK industries and trading services inc. - Lanang Davao city

Sales manager

- ❖ selling Korean Surplus cars, trucks & heavy equipment
- ❖ (Kia,Hyundai,Daewoo,Ssangyong,Chevrolet,Samsung,Opel)
- ❖ meeting weekly sales quota
- ❖ provide quality used cars that suits the customer's need

Tata Motors Davao - Davao Bonifacio Motors inc.
Sales Consultant

- ❖ selling brand new Tata Motors vehicles
- ❖ processing bank car loan applications for clients
- ❖ maintaining high quality customer service
- ❖ meeting monthly sales quota
- ❖ sales team leader
- ❖ driving brand new cars and trucks for display and delivery
- ❖ online sales marketing

Teleperformance Phils. (Mandaluyong Edsa)
Retention Specialist

(Boost Mobile, Virgin Mobile USA, Sprint USA)
Mandaluyong Edsa Greenfield District main office

- ❖ Providing support to customer care agents offering best deals to retain customers.
- ❖ offering Brand new phones and mobile services.
- ❖ maintaining high quality standards and reliable services.
- ❖ instructing/ educating customers how to use their phones and gadgets.
- ❖ Providing support to customer care agents providing best actions to retain customers.
- ❖ Offering brand new phones and mobile services.

IBexGlobalDavao

Billing and technical support representative

- ❖ Customer Support and billing Service
- ❖ Analyze Customer's consumed monthly billing for Data and Internet
- ❖ Processing new and re activation of accounts
- ❖ Handling disputes for billing.
- ❖ Processing online payment thru Credit and Debit Card
- ❖ Basic Technical Support analyst
- ❖ Maintaining high and quality standard for telemarketing and Customer services for AT&T account including Wireless mobile, Directv and Internet (HSIA) high speed internet access for USA.
- ❖ Able to maintain a high metrics rate.

VXI Global holdings inc.

Technical Support (Comcast IP)

- ❖ Technical Support Specialist/Customer Account Executive.
- ❖ taking control of customer accounts and the highest tier for online technical
- ❖ support for both telephone and internet.
- ❖ acts as the pioneer over the phone support for overall technicalities on activations and troubleshooting including software such as applications and hardware.

Emax Business Center.

Team Leader

- ❖ Managing team schedule.
- ❖ Setting up the goal for each individual and team performances.
- ❖ Assigned to train and do coaching making sure that everyone in the team is equipped and able to hit the daily target metrics and abide by company rules.
- ❖ Facilitating each team member's concern.
- ❖ Mentoring and organizing initiatives for team development.
- ❖ Performs assessment for every team member and identifies to create recommendations for career improvements.
- ❖ Resolving any conflict.
- ❖ Identifying team weaknesses and evaluating team progress.
- ❖ Serves as the communicator between agents and higher management.

Grand Canyon Inc.

Morris Garages Davao (MG)

Group Retail Manager

- Analyzing and planning market strategies.
- Managing team schedule and deployment for field marketing.
- Coaching and training agents strategic salesmanship and approach.
- Assessing agents KPI and Sales performance on a daily basis.
- Providing recommendation, coaching and strategies to sell brand new cars.
- Daily, weekly and Monthly sales reporting, ordering and collections.
- Updating and building connections with banks and other financial firms.

EDUCATIONAL BACKGROUND

Elementary: V.L Anglionto Elementary School
Anglionto St. Mamay road Buhangin District Davao city

Secondary: Sta.ana National High School
Damaso-Suazo St. Davao City

Tertiary: C-One School Foundation Inc.
Automotive Structural Engineering
Km.11 Panacan Rd. Buhangin Davao city

ABILITY TO WORK:

Computer literate (MS word, excel, Pp) Research, browsing and social media marketing.
Good understanding with writing and communication skills
Willing to be trained and flexible with people handling skills
Can drive any type of vehicle under license code 1,2,3 and Heavy Equipment trucks
With fluent oral and written English Language
With pleasing and team player personality and a team player
Can work under pressure with less supervision

Character References:

Ricardo C Awe
VXI Centrale Davao
Team Leader

Marie Kiell Ortiz
HR Manager
GrandCanyon Inc. (Morris Garage)

Franklin Ybanez
ProfessorC-One school Foundation Inc.