



JAN MARI SIGNO

PROFILE

Dedicated and customer-focused sales professional with 6 years of experience in delivering exceptional service and driving revenue growth. Skilled in handling customer inquiries, upselling products, and presenting tailored solutions to enhance customer satisfaction and loyalty.

Ambitious and performance-oriented sales professional with extensive experience in upselling devices and services. Passionate about providing solutions that align with customer needs while achieving sales goals.

WORK EXPERIENCE

Concentrix

2023-2024

Google Ads Specialist

- Account Management
- Creating Google Ads Platform
- Performance Metrics Analysis
- Campaign Optimization
- Skilled in A/B testing
- CRM Platforms
- Strategic Planning and Recommendations

IQOR

2021-2023

Account Specialist

- Customer Support Representative
- Technical Support
- Resolving Billing Concern
- Upselling device and services
- Pitching promotional offers
- 100% Customer Satisfaction
- First Call Resolution
- Team Leadership
- Taking escalated calls
- Mentoring trainees

Concentrix

2018-2020

Sales Representative

- Taking inbound and outbound calls
- Upselling devices and services
- Pitching promotional offers
- Resolving billing concerns

CONTACT

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✉ signojanmarinickole@gmail.com

📍 B6 L6 Dorgali St. Palazzo Bello,
Imus Cavite

EDUCATION

2015-2017

UNIVERSITY OF PERPETUAL
HELP MOLINO

Accountancy Business and
Management

SKILLS

- Leadership and Team Management
- Adaptability and Flexibility
- Communication Skills
- Problem-Solving
- Strategic Planning and Goal Setting
- Account Management
- Ads Campaign Management
- Digital Marketing