

ZERINA MAE M. RAGOT

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OBJECTIVE STATEMENT

To obtain an position that challenges me and provides me the opportunity to reach my full potential professionally and personally utilizing my abilities and years of experience in your organization that is progressive intellectually and technically and one in which practices collaborative leadership, integrity and honesty.

PROFESSIONAL SKILL

- Adaptability
- Professionalism
- Oral and Written Communication
- Customer Service Skills

TECHNICAL SKILL

- Microsoft Office Suite Certified
- Technical Writing
- Web Navigation
- Telecommunication

EDUCATION

Bachelor of Secondary Education Major in English **2018-2022**

Polytechnic University of the Philippines San Juan Campus

Science, Technology, Engineering, and Mathematics **2016-2018**

Polytechnic University of the Philippines San Juan Campus

WORK EXPERIENCE

Senior Sales Specialist - Supervisor **April 2024 - October 2024**

Shopmore Commercial Corporation

- Wholesale - Operations Team
- Take Charge of Bidding and house charge payment of different organization who is partner of the company.
- Developing innovative sales strategies to achieve sales goals
- Develops and implements sales strategy, new business/membership/client development, retention of clients/members, negotiation of contracts, and identification of entrepreneurial enterprises and relationship management strategies.

Customer Development Specialist **October 26 2024 - April 2024**

Shopmore Commercial Corporation

- Back Office - Customer Development Department
- Leverage warm relationships with existing customers to increase overall organic growth and profitability by selling additional products and services.
- Extending help or back up of operations to increase the sales of the store who have a low sales.

CHARACTER REFERENCE

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